



	M: FORD MOTOR COMPANY PROPRIETARY PARTS TE: APRIL 03, 2013			BID # 2013-138 DEPARTMENT: FIRE
JID DAT	E. Al IIIE 30, 2010	BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
	GROUP I: FORD PROPRIE	ETARY PARTS FOR MED	IUM & HEAVY-DUTY TRU	CKS
ITEM NO.	DESCRIPTION	Р	RICE ADJUSTMENT FACTO)R
1.	FORD MOTOR COMPANY PROPRIETARY PARTS PRICE LIST OR CATALOG	NET	NET	MET % DISCOUNT % MARKUP Non-Wins Cost + 4.99% Wins Cost + 0%
•	FORD MOTOR COMPANY [NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE] List Number Dated TYPE OF PRICE LIST	6C2Z-11002-AA 4/1/2013	FPS-3642 1/1/2013	FPS 3642 1/1/2013
	WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER			





	M: FORD MOTOR COMPANY PROPRIETARY PARTS 'E: APRIL 03, 2013			BID # 2013-138 DEPARTMENT: FIRE
		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
	GROUP II: FORD PRO	OPRIETARY PARTS FOR	LIGHT-DUTY VEHICLES	
ITEM NO.	DESCRIPTION	Р	PRICE ADJUSTMENT FACTO)R
		NET	NET	NET
1.	FORD MOTOR COMPANY	% DISCOUNT	% DISCOUNT	% DISCOUNT
	PROPRIETARY PARTS	% MARKUP	3 % MARKUP x	% MARKUP X
				Non-Wins Cost + 4.99% Wins Cost + 0%
	PRICE LIST OR CATALOG			
	FORD MOTOR COMPANY [NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE]	NO BID		
	List Number	NO BID	FPS-3642	FPS 3642
	Dated		1/1/2013	1/1/2013
	TYPE OF PRICE LIST			
	WHOLESALER			
	DISTRIBUTOR			
	JOBBER			
	DEALER		X	X
	RETAILER			
	OTHER			
	COPIES (EITHER CD OR HARDCOPY) OF EACH CATALOG/PRICE INCLUDED WITH THE BID PACKAGE:	YES x NO	YES X NO	YES X NO 2 Copies included - price disc





	BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID # 2013-138 BID DATE: APRIL 03, 2013 DEPARTMENT: FIRE			
		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
ITEM NO.	SAMPLE PRICING			
	DESCRIPTION / MANUFACTURER PART NUMBER	COMPRESSOR / PART #4C3Z - 19V703-AA	COMPRESSOR / PART #4C3Z - 19V703-AA	COMPRESSOR / PART #4C3Z - 19V703-AA
	BIDDER'S PART NUMBER	NO BID	4C3Z-19V703-AB	4C3Z-19V703-AA
1.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$229.83	\$229.83
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$236.72	\$229.83
	TOTAL COST (CITY'S COST)		\$236.72	\$229.83
	DESCRIPTION / MANUFACTURER PART NUMBER	ACCUMULATOR / PART #6C3Z - 19C836-A	ACCUMULATOR / PART #6C3Z - 19C836-A	ACCUMULATOR / PART #6C3Z - 19C836-A
	BIDDER'S PART NUMBER		6C3Z-19C836-A	6C3Z-19C836-A
2.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	NO BID	\$71.89	\$71.89
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	NO DID	\$74.05	\$71.89
	TOTAL COST (CITY'S COST)		\$74.05	\$71.89
	DESCRIPTION / MANUFACTURER PART NUMBER	MANIFOLD KIT / PART #5C3Z - 9424-C	MANIFOLD KIT / PART #5C3Z - 9424-C	MANIFOLD KIT / PART #5C3Z - 9424-C
	BIDDER'S PART NUMBER		5C3Z-9424-C	5C3Z-9424-C
3.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	NO BID	\$303.49	\$303.49
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	עום טאו	\$312.59	\$318.63
	TOTAL COST (CITY'S COST)		\$312.59	\$318.63





	BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID # 2013- BID DATE: APRIL 03, 2013 DEPARTMENT: FI			
		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
	SAMPLE PRICING			
	DESCRIPTION / MANUFACTURER PART NUMBER	CONDENSOR / PART #6C3Z - 19712-AA	CONDENSOR / PART # 6C3Z - 19712-AA	CONDENSOR / PART # 6C3Z - 19712-AA
4.	BIDDER'S PART NUMBER	NO BID	6C3Z-19712-AA	6C3Z-19C712-AA
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$214.81	\$214.81
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$221.25	\$214.81
	TOTAL COST (CITY'S COST)		\$221.25	\$214.81
	DESCRIPTION / MANUFACTURER PART NUMBER	WIRING ASSEMBLY / PART #5C3Z - 12A581-G	WIRING ASSEMBLY / PART #5C3Z - 12A581-G	WIRING ASSEMBLY / PART #5C3Z - 12A581-G
	BIDDER'S PART NUMBER		5C3Z-12A581-G	5C3Z-12A581-G
5.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	NO DID	\$435.40	\$435.40
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	NO BID	\$448.46	\$457.13
	TOTAL COST (CITY'S COST)		\$448.46	\$457.13
	DESCRIPTION / MANUFACTURER PART NUMBER	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM
ITEM	BIDDER'S PART NUMBER		5C3Z-3A674-BRM	5C3Z-3A674-BRM
6.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$78.38	78.39 Exchange
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	NO BID	\$80.73	78.39 Exchange
	TOTAL COST (CITY'S COST)		\$80.73	78.39 Exchange





	BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID # 2013-138 BID # 2013-138 DEPARTMENT: FIRE			
		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
	SAMPLE PRICING			
	DESCRIPTION / MANUFACTURER PART NUMBER	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA
	BIDDER'S PART NUMBER	NO BID	4C3Z-8A616-AA	4C3Z-8A616-AA
7.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$258.71	\$258.71
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$266.47	\$258.71
	TOTAL COST (CITY'S COST)		\$266.47	\$258.71
	DESCRIPTION / MANUFACTURER PART NUMBER	THERMOSTAT / PART #3C3Z - 8575-AA /	THERMOSTAT / PART #3C3Z - 8575-AA /	THERMOSTAT / PART #3C3Z - 8575-AA /
	BIDDER'S PART NUMBER		3C3Z-8575-AA	3C3Z-8575-AA
8.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	NO BID	\$19.29	\$19.29
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	NO BID	\$19.87	\$19.29
	TOTAL COST (CITY'S COST)		\$19.87	\$19.29
	DESCRIPTION / MANUFACTURER PART NUMBER	SENSOR ASSEMBLY / PART #F57Z - 12A697-A	SENSOR ASSEMBLY / PART #F57Z - 12A697-A	SENSOR ASSEMBLY / PART #F57Z - 12A697-A
	BIDDER'S PART NUMBER		F57Z-12A697-A	F57Z-12A697-A
9.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	NO BID	\$23.53	\$23.53
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	עום טאו	\$24.24	\$23.53
	TOTAL COST (CITY'S COST)		\$24.24	\$23.53





BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS

BID # 2013-138

BID DATE: APRIL 03, 2013

DEPARTMENT: FIRE

BID DA	ID DATE: APRIL 03, 2013 DEPARTMENT: FIRE			
		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
	SAMPLE PRICING			
	DESCRIPTION / MANUFACTURER PART NUMBER	SENSOR ASM MAP / PART #2L1Z - 9F479-AA	SENSOR ASM MAP / PART #2L1Z - 9F479-AA	SENSOR ASM MAP / PART #2L1Z - 9F479-AA
	BIDDER'S PART NUMBER	NO BID	2L1Z-9F479-AA	2L1Z-9F479-AA
10.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$51.54	\$51.54
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$53.09	\$51.54
	TOTAL COST (CITY'S COST)		\$53.09	\$51.54
	DESCRIPTION / MANUFACTURER PART NUMBER	STARTER MOTOR / PART #6C2Z - 11002-AA	STARTER MOTOR / PART #6C2Z - 11002-AA	STARTER MOTOR / PART #6C2Z - 11002-AA
	BIDDER'S PART NUMBER	6670	6C2Z-11002-AA	6C2Z-11002-AA
11.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$189.00	\$262.12	\$262.12
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$160.65	\$269.98	\$262.12
	TOTAL COST (CITY'S COST)	\$160.65	\$269.98	\$262.12
	DESCRIPTION / MANUFACTURER PART NUMBER	BLOWER MOTOR / PART #XC3Z - 19805-CA	BLOWER MOTOR / PART #XC3Z - 19805-CA	BLOWER MOTOR / PART #XC3Z - 19805-CA
	BIDDER'S PART NUMBER		XC3Z-19805-CA	XC3Z-19805-CA
12.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	NO BID	\$65.71	\$65.71
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	INO DID	\$67.68	\$65.71
	TOTAL COST (CITY'S COST)		\$67.68	\$65.71





	M: FORD MOTOR COMPANY PROPRIETARY PARTS TE: APRIL 03, 2013			BID # 2013-138 DEPARTMENT: FIRE
		BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
	SAMPLE PRICING			
	DESCRIPTION / MANUFACTURER PART NUMBER	BARM / ALTERNATOR / PART #6C3Z - 10346-	BARM / ALTERNATOR / PART #6C3Z - 10346-	BARM / ALTERNATOR / PART #6C3Z - 10346-
	BIDDER'S PART NUMBER	8429	6C3Z-10346-ARM	6C3Z-10346-BBRM
13.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$235.00	\$168.15	\$203.51 Exchange
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$199.75	\$173.19	203.51 Exchange
	TOTAL COST (CITY'S COST)	\$199.75	\$173.19	203.51 Exchange
	DESCRIPTION / MANUFACTURER PART NUMBER	WATER PUMP / PART #4C3Z - 8501-AC	WATER PUMP / PART #4C3Z - 8501-AC	WATER PUMP / PART #4C3Z - 8501-AC
	BIDDER'S PART NUMBER	NO BID	4C3Z-8501-AC	4C3Z-8501-AC
14.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)		\$148.19	\$148.19
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)		\$152.64	\$148.19
	TOTAL COST (CITY'S COST)		\$152.64	\$148.19
	DESCRIPTION / MANUFACTURER PART NUMBER	CALIPER WITH PADS / PART #YC3Z - 2552-AA	CALIPER WITH PADS / PART #YC3Z - 2552-AA	CALIPER WITH PADS / PART #YC3Z - 2552-AA
	BIDDER'S PART NUMBER		YC3Z-2552-AA	YC3Z-2552-AA
15.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	NO BID	\$79.00	\$79.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	INO DID	\$81.37	\$79.00
	TOTAL COST (CITY'S COST)		\$81.37	\$79.00
	TOTAL COST (ITEMS 1 - 15)	\$360.40 BIDDERS PRICE - NO BID	\$2,482.33	\$2,482.28





BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID DATE: APRIL 03, 2013	_		BID # 2013-138 DEPARTMENT: FIRE
	BXW REBUILDERS EL PASO, TX	GILLE HYDE FORD LINCOLN INC. GLASGOW, KY	LEIF JOHNSON FORD II LTD AUSTIN, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	x	x	x
NO OPTION OFFERED.			
PAYMENT TERMS:	1% - 10 DAYS	Net - 30 Days	Net - 30 Days
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES X NO	YES NO X	YES X NO
BIDDER'S PROMISED DELIVERY: Within consecutive calendar days.	5	5	3
Within hours or overnight after receipt of verbal order in cases of emergency.	24	24	24
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, A DELIVERY DATE LATER THAN THE CITY'S REQUIRED			D.





	M: FORD MOTOR COMPANY PROPRIETARY PARTS TE: APRIL 03, 2013			BID # 2013-138 DEPARTMENT: FIRE
	E. AT THE 00, 2010	STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	DEPARTMENT, TIME
	GROUP I: FORD PROPRIE	ETARY PARTS FOR MED	IUM & HEAVY-DUTY TRU	CKS
ITEM NO.	DESCRIPTION	Р	RICE ADJUSTMENT FACTO	PR
1.	FORD MOTOR COMPANY PROPRIETARY PARTS	NET	NET	NET % DISCOUNT % MARKUP
	PRICE LIST OR CATALOG			
	FORD MOTOR COMPANY [NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE] List Number Dated	FPS-3624 1/1/2013	MPLIST0213CITY 2/2013	
	TYPE OF PRICE LIST			
	WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER			





	E: APRIL 03, 2013			DEPARTMENT: FIRE
		STANFORD BROTHERS, INC DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
	GROUP II: FORD PRO	OPRIETARY PARTS FO	R LIGHT-DUTY VEHICLES	
ITEM NO.	DESCRIPTION		PRICE ADJUSTMENT FACTO)R
		NET	NET	NET
1.	FORD MOTOR COMPANY PROPRIETARY PARTS	37 % DISCOUNT X	35 % DISCOUNT X	% DISCOUNT
	PHOPHILIANT PARTS	% MARKUP	% MARKUP	% MARKUP
	PRICE LIST OR CATALOG			
	FORD MOTOR COMPANY			
	[NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE]			
	List Number Dated	FPS-3624 1/1/2013	MPLIST0213CITY 2/2013	
		1/1/2013	2/2013	
	TYPE OF PRICE LIST			
	WHOLESALER			
	DISTRIBUTOR			
	JOBBER			
	DEALER	X		
	RETAILER			
	OTHER		X <u>LIST</u>	
	COPIES (EITHER CD OR HARDCOPY) OF EACH CATALOG/PRICE	YES X NO	YES X NO	YES NO





	BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID # 2013-138 BID DATE: APRIL 03, 2013 DEPARTMENT: FIRE			
		STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
ITEM NO.	SAMPLE PRICING			
	DESCRIPTION / MANUFACTURER PART NUMBER	COMPRESSOR / PART #4C3Z - 19V703-AA	COMPRESSOR / PART #4C3Z - 19V703-AA	COMPRESSOR / PART #4C3Z - 19V703-AA
	BIDDER'S PART NUMBER	4C3Z-19V703-AB	YCC336	
1.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$459.66	\$459.66	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$289.59	\$298.78	
	TOTAL COST (CITY'S COST)	\$289.59	\$298.78	
	DESCRIPTION / MANUFACTURER PART NUMBER	ACCUMULATOR / PART #6C3Z - 19C836-A	ACCUMULATOR / PART #6C3Z - 19C836-A	ACCUMULATOR / PART #6C3Z - 19C836-A
	BIDDER'S PART NUMBER	SAME	YF3412	
2.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$143.78	\$143.78	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$90.58	\$93.46	
	TOTAL COST (CITY'S COST)	\$90.58	\$93.46	
	DESCRIPTION / MANUFACTURER PART NUMBER	MANIFOLD KIT / PART #5C3Z - 9424-C	MANIFOLD KIT / PART #5C3Z - 9424-C	MANIFOLD KIT / PART #5C3Z - 9424-C
	BIDDER'S PART NUMBER	SAME		
3.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$505.82	NO BID	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$318.67	NO BID	
	TOTAL COST (CITY'S COST)	\$318.67	1	





	M: FORD MOTOR COMPANY PROPRIETARY PARTS TE: APRIL 03, 2013			BID # 2013-138 DEPARTMENT: FIRE
		STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
	SAMPLE PRICING			
	DESCRIPTION / MANUFACTURER PART NUMBER	CONDENSOR / PART #6C3Z - 19712-AA	CONDENSOR / PART # 6C3Z - 19712-AA	CONDENSOR / PART # 6C3Z - 19712-AA
	BIDDER'S PART NUMBER	SAME	YJ472	
4.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$330.48	\$330.48	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$208.20	\$214.81	
	TOTAL COST (CITY'S COST)	\$208.20	\$214.81	
	DESCRIPTION / MANUFACTURER PART NUMBER	WIRING ASSEMBLY / PART #5C3Z - 12A581-G	WIRING ASSEMBLY / PART #5C3Z - 12A581-G	WIRING ASSEMBLY / PART #5C3Z - 12A581-G
	BIDDER'S PART NUMBER	SAME		
5.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$725.67	NO BID	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$457.17	NO BID	
	TOTAL COST (CITY'S COST)	\$457.17		
	DESCRIPTION / MANUFACTURER PART NUMBER	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM	POWER STEERING PUMP / PART #5C3Z - 3A674-BRM
ITEM	BIDDER'S PART NUMBER	5C3Z-3A674-ARM	STP168RM	
6.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$125.83	\$130.63	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$79.27	\$84.91	
	TOTAL COST (CITY'S COST)	\$79.27	\$84.91	





BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS			BID # 2013-138	
BID DA	ATE: APRIL 03, 2013			DEPARTMENT: FIRE
		STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
	SAMPLE PRICING			
	DESCRIPTION / MANUFACTURER PART NUMBER	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA	FAN CLUTCH ASSEMBLY / PART #4C3Z - 8A616-AA
	BIDDER'S PART NUMBER	SAME	YB632	
7.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$470.38	\$470.38	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$296.34	\$305.75	
	TOTAL COST (CITY'S COST)	\$296.34	\$305.75	
	DESCRIPTION / MANUFACTURER PART NUMBER	THERMOSTAT / PART #3C3Z - 8575-AA /	THERMOSTAT / PART #3C3Z - 8575-AA /	THERMOSTAT / PART #3C3Z - 8575-AA /
	BIDDER'S PART NUMBER	SAME	RT1169	
8.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$27.56	\$27.56	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$17.36	\$17.91	
	TOTAL COST (CITY'S COST)	\$17.36	\$17.91	
	DESCRIPTION / MANUFACTURER PART NUMBER	SENSOR ASSEMBLY / PART #F57Z - 12A697-A	SENSOR ASSEMBLY / PART #F57Z - 12A697-A	SENSOR ASSEMBLY / PART #F57Z - 12A697-A
	BIDDER'S PART NUMBER	SAME	DY-735	
9.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$42.78	\$42.78	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$26.95	\$27.81	
	TOTAL COST (CITY'S COST)	\$26.95	\$27.81	







BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS

BID DATE: APRIL 03, 2013

DEPARTMENT: FIRE

DEPARTMENT: FIRE					
		STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX		
	SAMPLE PRICING				
	DESCRIPTION / MANUFACTURER PART NUMBER	SENSOR ASM MAP / PART #2L1Z - 9F479-AA	SENSOR ASM MAP / PART #2L1Z - 9F479-AA	SENSOR ASM MAP / PART #2L1Z - 9F479-AA	
	BIDDER'S PART NUMBER	SAME	CX1961		
10.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$93.71	\$93.71		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$59.04	\$60.91		
	TOTAL COST (CITY'S COST)	\$59.04	\$60.91		
	DESCRIPTION / MANUFACTURER PART NUMBER	STARTER MOTOR / PART #6C2Z - 11002-AA	STARTER MOTOR / PART #6C2Z - 11002-AA	STARTER MOTOR / PART #6C2Z - 11002-AA	
	BIDDER'S PART NUMBER	SAME	SA931		
11.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$436.87	\$436.87		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$275.53	\$283.97		
	TOTAL COST (CITY'S COST)	\$275.53	\$283.97		
	DESCRIPTION / MANUFACTURER PART NUMBER	BLOWER MOTOR / PART #XC3Z - 19805-CA	BLOWER MOTOR / PART #XC3Z - 19805-CA	BLOWER MOTOR / PART #XC3Z - 19805-CA	
	BIDDER'S PART NUMBER	SAME	MM852		
12.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$119.47	\$119.47		
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$75.27	\$77.66		
	TOTAL COST (CITY'S COST)	\$75.27	\$77.66		





	M: FORD MOTOR COMPANY PROPRIETARY PARTS TE: APRIL 03, 2013			BID # 201 DEPARTMENT:
		STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX	
	SAMPLE PRICING		,	
	DESCRIPTION / MANUFACTURER PART NUMBER	BARM / ALTERNATOR / PART #6C3Z - 10346-	BARM / ALTERNATOR / PART #6C3Z - 10346-	BARM / ALTERNATOR / PART #6C3Z - 10346-
	BIDDER'S PART NUMBER	6C2Z-10346-DCRM	GL985RM / GL8697RM	
13.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$352.22	\$339.18	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$221.91	\$220.47	
	TOTAL COST (CITY'S COST)	\$221.91	\$220.47	
	DESCRIPTION / MANUFACTURER PART NUMBER	WATER PUMP / PART #4C3Z - 8501-AC	WATER PUMP / PART #4C3Z - 8501-AC	WATER PUMP / PART #4C3Z - 8501-AC
	BIDDER'S PART NUMBER	SAME	PW491	
14.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$197.59	\$197.59	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$101.23	\$128.43	
	TOTAL COST (CITY'S COST)	\$101.23	\$128.43	
	DESCRIPTION / MANUFACTURER PART NUMBER	CALIPER WITH PADS / PART #YC3Z - 2552-AA	CALIPER WITH PADS / PART #YC3Z - 2552-AA	CALIPER WITH PADS / PART #YC3Z - 2552-AA
	BIDDER'S PART NUMBER	SAME	BRCLF109	
15.	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP)	\$131.67	\$131.67	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET)	\$82.95	\$85.59	
	TOTAL COST (CITY'S COST)	\$82.95	\$85.59	
	TOTAL COST (ITEMS 1 - 15)	\$2,600.06 BIDERS PRICE - \$2,623.31	\$1,900.46	\$0.00





BID ITEM: FORD MOTOR COMPANY PROPRIETARY PARTS BID DATE: APRIL 03, 2013			BID # 2013-138 DEPARTMENT: FIRE	
	STANFORD BROTHERS, INC. DBA VARSITY FORD ANN ARBOR, MI	USD, INC. EL PASO, TX		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	x			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.		х		
NO OPTION OFFERED.				
	Net - 30 Days	Net - 30 Days		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES X	YES X NO	YES NO	
BIDDER'S PROMISED DELIVERY: Within consecutive calendar days.	5	3		
Within hours or overnight after receipt of verbal order in cases of emergency.	24	4		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY,				
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED		R THE REJECTION OF THE BI		
BIDS SOLICITED: 6 BIDS REC	CEIVED: 5 BID:	S LOCAL: 6	NO BID: 1	